



Coral  
Business  
Solutions



SIMPLIFYING  
TECHNOLOGY



# “Why CORAL BUSINESS Solutions ?”

Today, more than ever, organizations want to maximize the business value of their IT investments. Rapid globalization, demanding customers and shareholders, and intense competition challenge companies to do more with less. Increasingly, decision makers look to technology for innovative solutions to their strategic goals and challenges.

To maximize the value of their IT investments, organizations must choose solutions aligned to their business requirements. Adapting and responding quickly to change and enabling future growth require flexible business models and IT platforms. Improving collaboration, streamlining operations, and reducing costs require open applications and solid architectures. CBS's product lines facilitate our customers' needs for differentiation as well as productivity to deliver the greatest results.



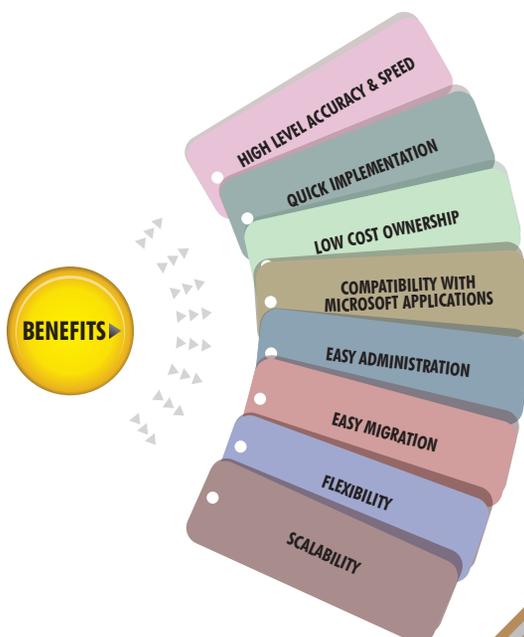
## Optimizing Business Process

We leverage our extensive experience to deliver a comprehensive range of solutions that empower every aspect of business operations. By using Coral solutions, organizations of all sizes – including small businesses and midsize companies – can reduce costs, improve performance, and gain the agility to respond to changing business needs. Our professionals are dedicated to providing the highest level of customer service and support.

## CBS Products & Services

Coral Business Solutions includes wide variety of software and services which empowers organizations to keep maximum control over operations and to reduce the cost of the business. Coral Business Solutions has the ability and skill sets to provide Enterprises with Consulting and Implementation Services that meets the business needs in addressing critical issues and providing global solutions using unique methodologies and best Business practices.

Numbers are usually a good indicator of success. In fact, the desire to increase certain numbers, such as revenues and profits, and decrease others, such as costs, are the primary objective of CBS solutions.



# FUNCTIONAL MODULES ▶▶▶

## Financial Management ▶▶▶

Sound, responsible financial management is the heart of successful businesses. Coral solution's financial management gives a way to raise the visibility of financial metrics and the effectiveness of financial management throughout the organization—all by using familiar tools and existing skills.

## Inventory Management ▶▶▶

To keep the retail business running smoothly, one needs a cost-effective inventory management system. Coral Inventory Management is the ultimate solution to improve the inventory management process. Coral Inventory is a readily fit inventory module for all kinds of industries like general trading, drugs and pharmaceuticals, automobiles, etc.

## Human Resource ▶▶▶

Coral Human Resources Management (CHRM) module is a complete suite of Human Resource Management system. It takes care of the entire human resource cycle right from recruitment to retirement. It handles enterprise-wide core human resource activities such as recruitment management, employee management, training, attendance & payroll, leaves, tours & travel management, performance evaluation, and loans and advance management.

## Sales & Distribution ▶▶▶

Coral Sales & Distribution management system provides end-to-end automation of an organization's sales cycle which comprises quotation processing, order processing to invoicing and delivery with multiple pricing methods, payment terms and delivery schedules. It supports multiple units of measurements and multi-currencies. This module is developed with various levels of access control and the best part of it is that the reports can be seen by management or concerned persons from anywhere, anytime. Coral Sales & Distribution management system allows the enterprise to connect between the remote locations through Smart Linking.

## Procurement ▶▶▶

Coral Procurement allows organizations to integrate supply activities across enterprise functions and helps procurement become a business-critical activity. Coral Procurement enables organizations in engaging key users and suppliers to leverage for better cost compliance. It delivers significant cost savings by improving order processing efficiencies and contract compliance.

## Job Costing ▶▶▶

Job costing is the process of tracking the expenses incurred on a job against the revenue produced by that job. Job costing will generally be applicable for the industries like building contractors, subcontractors, architects, consultants, etc. The Job costing reports in the Coral solutions help to

ensure that all costs involved in a job have been properly invoiced to the customer. An Estimates vs. Actuals report compares quoted costs to actual costs, and quoted revenues to actual revenues so that one can analyze any variances between the quote and the actual result.

## Fixed Assets ▶▶▶

Fixed Assets module handles all transactions related to fixed assets, for lease as well as for own use. It also provides information like asset enhancement/upgradation, physical verification, insurance and asset tracking.

## Smart Linking ▶▶▶

Smart linking is a tool to synchronize databases between multiple remote instances of Coral applications. This tool will allow the users to work locally and to update the entries to the desired remote location. This is an effective way of connectivity between locations because users can attain more speed and accuracy. Moreover, all the locations will have the same feeling that they are working in the same office.

## Administration Module ▶▶▶

With the Administration module, one can define their parameters for the application environment and user privileges, configure system settings and defaults, upload/export data, access logs, and modify the company preferences.

## CRM ▶▶▶

The key to business growth – 'customers'. Whether they are new customers one is trying to acquire or existing customers and want to retain them. To maintain an effective relationship with them is a crucial factor for any organization. Coral CRM is an easy tool for any organization to manage and maintain their customers.

## Point of Sale ▶▶▶

Coral Point of Sale module brings a new level of automation to the retail sales process. It acts as a counter sales system.



and is dependent on the receivables module to function. Point of Sale can also interact with the Inventory Control and Customer Information modules to give you the power you need to operate your retail business more efficiently.

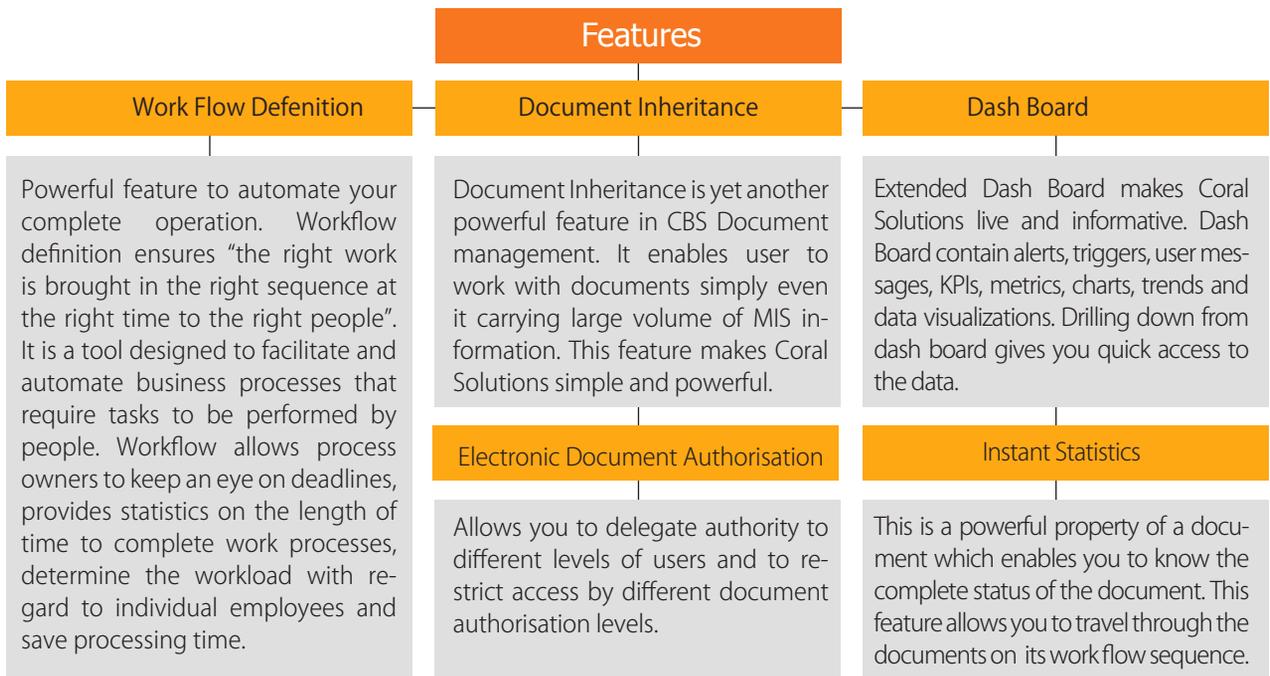
## Tenancy Management

Tenancy Management Module streamlines commercial real estate credit decisions by standardizing the collection of property data and improving the accuracy and consistency of commercial property analysis. Also this module covers

from property sales to tenancy management.

## Production Module

This module is mainly designed to monitor day-to-day production progress. On completion of any work order information will be passed on to despatch for delivery. Reports on delivery schedule will be available in this module. Feasibility of production is evaluated using details like raw material availability and procurement time, machine availability and capacity.

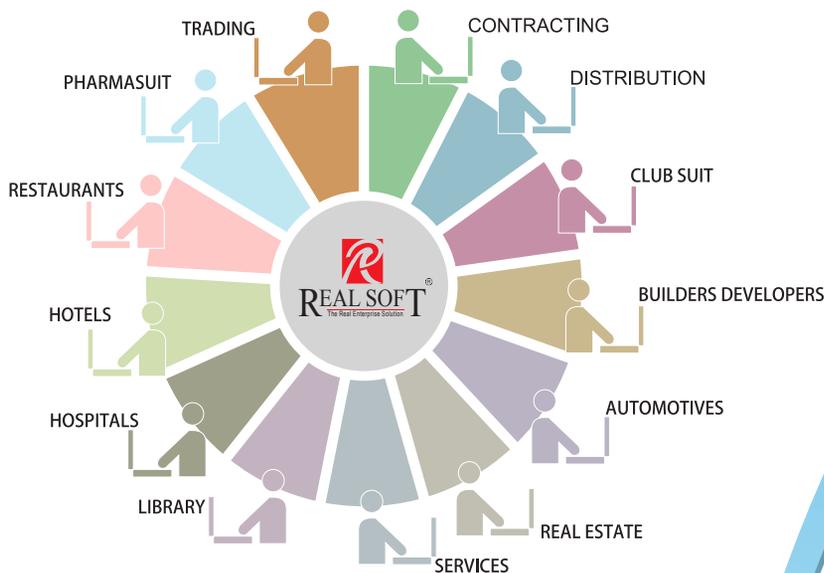


- Extend search facility
- Customizable reporting
- Extended invoice designer
- Multi-User Interface
- Keyboard Tracker

- Multi-Level drolling down facility
- Customizable fields
- Automatic Regrouping
- Interactive Reports
- Multi-Currency

- Multi-Level of Unit Definition
- Multi-Level of Itam Pricing
- Multi-Regrouping
- Interactive Reports
- Multi-Currency

ERP SUIT





### About us

Headquartered in United Arab Emirates, Coral Business Solutions, a leading supplier of ERP based business software solution and business services to customers in India and middle east region.

At CBS, we live and breathe business every day. Through our people, business software, services and our partners, we are passionate about helping businesses of all sizes to achieve their ambitions by helping them to overcome the day-to-day business challenges, so that they can do business the way they want to.



### Our Software & Services

Our range of business software and services is continually evolving as we constantly innovate. The range includes software to manage your business' finances, run the payroll, manage customer and supplier relationships, plan the business and support your HR function.

Our software ranges from accounts, payroll, forecasting and business intelligence to customer relationship management, e-business and help for start-ups.



### Our People

Our business is full of people with passion and energy. Our team includes highly trained people, which includes industry experts, accountants and entrepreneurs who are passionate to deliver the best solution to customers.

The collective experience and commitment of our people in answering millions of customer queries means that we more often than not understand the problems our customers face today and tomorrow.

#### OUR SERVICES INCLUDES

IT SERVICES | IT INFRASTRUCTURE | E-OFFICE SETUP | WEB DESIGNING | HARDWARE SALES | SOFTWARE SALES

#### BUSINESS SERVICES

BUSINESS CONSULTANCY | ACCOUNTING SERVICE | BRANDING & ADVERTISING | HR CONSULTANCY



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# RealSoft ERP

RealSoft ERP (Enterprise Resource Planning) integrates the complete management information of a company to a common platform. RealSoft ERP is a list of efficient procedures or practices which a company can easily adapt to reduce the cost of operation and to achieve desired level of profitability. RealSoft ERP includes so many functional modules and customised external applications to automate the resource of the company. RealSoft ERP provides the key benefits like;



- **Work Flow Management**
- **Business Intelligence**
- **Managerial Dashboard**
- **Alerts, Triggers and Reminders**
- **Electronic Authorisation**
- **Business Process Scalability**
- **Faster Deployment and Easy implementation**
- **Customizable Interfaces and Reports**
- **External Access – Applications, Web interfaces, Devices, etc.**
- **International Standard Concepts and Practices**
- **Extensive Document Management**

## Key Functional Modules

- |                      |                 |
|----------------------|-----------------|
| • CRM                | • Job Costing   |
| • Order Management   | • Sub Contracts |
| • Procurement        | • Manufacturing |
| • Inventory          | • Fixed Assets  |
| • Sales              | • Smart Linking |
| • Accounts           | • Time Sheet    |
| • Finance            | • HR & Payroll  |
| • Project Management | • MIS           |



# RealSoft Manufacturing

RealSoft Manufacturing is a powerful application to manage the entire manufacturing process of a company. This module provides various procedures to automate a production plant and to enable an efficient control over the entire process. RealSoft Manufacturing is a powerful tool to calculate the cost of the production of company without much complicated calculations. This module provides the flexibility to customize the formulas and procedures of the production strategy of a company.



## Features

- Provision to define Process
- Batch Processing / Individual Process Defining
- Items allocation for each process with a provision to define wastage
- Allocation provision for Machines with Processes
- Process Related Reports
- Management Information Systems for decision supporting
- Power Consumption reports for Process
- Process-wise costing reports
- Summarized Analysis Reports

RealSoft- Manufacturing is a ready to use solution, which can be customized to meet the individual requirements of manufacturing facilities



## Realsoft Manufacturing Provides:

- Order Management
- Inventory Management
- Warehouse Management
- Procurement
- Manufacturing Management
- Bill of Materials
- Formulas and Recipes
- Scalable Batches
- Routing Maintenance
- Engineering Change Orders
- Kitting and Assembly
- Production Reporting
- Good Manufacturing Practices
- Machine Maintenance

# Coral CRM

The Customer Relationship Management tool of Coral improves operational efficiency, enhance productivity and enable customer satisfaction. The Coral CRM is very flexible and easy to control.

Coral CRM is the tool for sales automation by adding sales persons, agents, prospect customers, recording customer enquiries with all details, enquiry matching search, enquiry source and mode, assigning enquiries to sales people, enquiry follow up and its history, enquiry follow up reminder alerts, enquiry status, hot enquiries, sales people appointments tracking, due date alerts, auto call notice auto reminder notice, sales analysis etc.



## Features

- **User wise information**
- **Unlimited plan configuration for sales, support and other departments**
- **Full Customer information facility**
- **Multi level reports for daily summary, current progress, monthly target etc.**
- **User wise monitoring to find out efficiency of each user.**
- **Full Customer information facility**
- **Comprehensive Contact Book Module**
- **Marketing Campaign Module**
- **Maintenance & Services Module**
- **Customer Support System (CSS) Module**
- **Integrated with the Mail System**
- **Fully Customizable**
- **Individual complaint or request tracking**

## Highlights

- **Integrated with Realsoft ERP to get relevant information.**
- **Facility to work in single system for travelling sales men and supporting people.**
- **Quick updation of offline information to the corporate data.**
- **Various Levels of alert to avoid losing of minute information.**
- **Multiple levels of plans that can be created according to the requirement.**

# Coral POS

Coral POS (Point Of Sale) software is affordable, easy to use and will help you to manage inventory, customers, employees and money. Coral POS Software will give you more control of your counter sales, back office procedures, stockroom management and accounting. You will save time on training and increase profit with better inventory & customer management.

## Features

- Easy To Use Interface
- Fast Lookups
- Complete On-Screen Help
- Four Security Levels
- Product Photos
- Touch-Screen Ready
- Multi-Currency
- Multi-Register
- Time Limited Specials
- Credit & Gift Card Processing
- Random Weight Barcodes
- Sales Commissions
- Suspended Sales
- Packing Slips & Labels
- Automatic Recovery of live entry
- Exports To MS-Excel



# Realsoft Trading

RealSoft Trading provides leading edge trading solutions and scheduling programs for the global trading industry. Our innovatory software empowers trading companies with ground-breaking scheduling program and document management system that maximizes productivity and saves time.

Our dashboard scheduling system is an innovative program and our resource planning package replaces whiteboards, multiple spreadsheets, the industry status quo with electronic whiteboards. RealSoft Trading enables users to take appropriate decisions for the operations quickly and hassle free. The RealSoft Trading is a powerful industry vertical which is applicable for any kind of trading or service providing companies.

Realsoft's use of innovative technology allows us to build a suitable solution that combine ease of use with a robust tracking and scheduling tools that can meet the demands of most any commercial trading firm and be incorporated into varied type of companies.



## Features

- Customized work flow management System
- Cost centre wise analysis of revenue and expenses
- Inventory wise and amountwise Budgeting & Variance
- Multi dimensional cost centre allocation
- Inventory level allocation of cost centres
- Graphical presentation of revenue & expenses
- Multi level electronic document authorization
- Management of PDCs
- Automated Landing Cost for import purchases
- Intelligent dashboard system for alerts and triggers
- Automated payroll processing
- Multi user-currency-documentation for operational documents
- Internal messaging system for the users
- Interactive system reports
- Compatibility with external devices
- Remote connectivity



## Functional Modules

- Enquiry Follow up
- Quotes & Analysis
- Inventory Management
- Import & Local Purchase
- Extended Sales Invoice
- Invoice Designer
- Cost Centrewise Leger Analysis
- HR & Payroll
- PDC Management
- Integrated Accounts & Finance
- Fixed Assets
- Cheque Printing

# Realsoft Contracting

RealSoft Contracting provides leading edge contracting solutions and scheduling programs for the global construction industry. Our innovatory software empowers construction companies with ground-breaking scheduling program and project management system that maximizes productivity and saves time.

RealSoft Contracting is a powerful application for construction business and the application is equipped to manage Project management and Cost control for the project execution with its key modules. RealSoft Contracting helps a company to control their project cost within the scheduled estimate and enable the company to manage the operations more organised with efficient methods.



RealSoft's use of innovative technology allows us to build a suitable solution that combine ease of use with a robust tracking and scheduling tool that can meet the demands of most any commercial construction firm and be incorporated into varied type of companies.

## Features

- **Project Management-Stage, Substage, Cost units**
- **Inventorywise and amountwise Budgetings & Variance**
- **Multi dimensional Job Costing**
- **Inventory Level Allocation of Jobs**
- **Graphical Presentation of Job Revenue & Expenses**
- **Multi level electronic document authorization**
- **Management of subcontractors**
- **Intelligent dashboard system for alerts and triggers**
- **Extended Job wise Time sheet entry**
- **Automated Job wise Payroll Processing**
- **Multi User-currency-document-branch**
- **Electronic documentation for operational documents**
- **Internal Messaging system for the users**
- **Interactive system reports**
- **Compatibility with external devices**
- **Remote connectivity**

## Functional Modules

- **Project Management**
- **Job Ledger**
- **Inventory Management**
- **Import & Local Purchase**
- **Job Invoice**
- **Subcontract Invoice**
- **Time Sheet**
- **HR & Payroll**
- **PDC Management**
- **Integrated Accounts & Finance**
- **Fixed Asset Management**
- **Cheque Printing**



# Coral RealSuit

Coral RealSuit is a complete integration of system across departments in a Real Estate Organization. It manages multiple Projects, their Pre-launch, Launch, Customer Support, Payment Schedules, Reminders, etc. Coral Realsuit also integrates all the departments in a company in such a manner that facilitates efficient intra-organizational communication. As the industry demands Coral RealSuit provides critical modules like graphical view of vacancies and occupancies of units, one click unit booking, automatic revenue allocation, PDC management, etc.

Coral RealSuit is a part of RealSoft family and it can be connected to all available ERP module of the company as per the requirements. Coral RealSuit is a right choice for real estate companies to manage their business.



## Functional Modules

- **Property Management**
- **Tenancy Management**
- **Preventive Maintenance**
- **Inventory Management**
- **Finance Management**
- **Customer Relationship Management (CRM)**
- **Fixed Asset Management**

## Highlights

- **Easy management of properties or Units**
- **Features to manage multiple ownership of properties**
- **Graphical representation of vacancies brings attention to vacant units**
- **Quick access to tenant's information without much difficulties**
- **Exploring the facilities provided with the units in picture slide shows**
- **Complete integration with Finance and Accounts module**
- **Provides income and expenditure of each property and each units separately**
- **Automatic revenue allocation for the advance payment from the tenants**
- **Exclusive module for preventive maintenance**
- **Customized document generation**

